



PR/157996 | Property Leasing - Industrial (Business Development Executive)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512324

業種

土木

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年01月22日 10:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is Japanese a leading multinational company known for excellence in global construction and real estate development. They participate in a wide array of real estate projects and construction endeavors in Malaysia. Their portfolio spans various sectors within the construction and real estate industry, potentially covering property development and associated services.

Responsibilities: -

- Support the Management / Business Development Manager in planning and implementing tenancy mix for our industrial property.
- Identify and short-list suitable tenants. Initiate discussion with potential tenants, negotiate the lease and finalize rental and other terms and conditions.
- Ensure tenants adhere to the lease terms.
- Establish and maintain good landlord-tenant relationship. Resolve any tenants' concerns and issues soonest possible.
- Prepare and maintain tenancy agreements, management reports as well as documents with regards to lease

transactions.

- Monitors all New and Existing tenancy document activities to ensure they are always up-to-date and completed on time.
- To initiate forward planning and conduct market research from time to time to obtain up to date marketing intelligence and latest trends.

Qualifications: -

- Candidate must possess at least a Degree or Diploma in Marketing/Business Studies/Estate Management or relevant field.
- **Minimum 5 years' experience within property sales** and marketing environment especially in the **leasing of industrial property**.
- English & BM. For support of non-BM or English. tenant, Mandarin and local dialect's ability will be an advantage.
- **Minimum 1 year's relevant experience in active local leasing preferred.**
- Presentable and talkative person.
- Familiar with Microsoft Office

#Propertysales

#LeasingIndustrialProperty

#Salesjob

#Malaysia

#JACMY

#LI-JACMY

会社説明