



## PR/157835 | Technical Sales Engineer – Electrical & Electronics

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1512256

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月16日 08:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Summary:

Our client is a leading provider of high-quality power supplies and solutions. They are currently seeking for a skilled Technical Sales Engineer to drive their sales initiatives. This role will involve conducting product demonstrations, providing technical support, and developing customized solutions for clients.

**Working Location:** Nilai, Negeri Sembilan

#### Key Responsibilities:

- Present and demonstrate E&E products to potential and existing customers, showcasing their features and benefits.
- Provide technical assistance to customers, addressing inquiries and resolving issues related to product performance and specifications.
- Work with the sales team to understand customer needs and create tailored solutions that meet their specific requirements.
- Build and maintain strong relationships with local accounts, ensuring high levels of customer satisfaction and repeat business.
- Collaborate with sales team to strategize and implement sales plans and contribute to achieving sales targets.

#### Qualifications:

- Possesses a min Diploma/ Bachelor Degree in Electrical and Electronics Engineering
- Minimum of (4) years of experience in technical sales or similar role within the electronics or engineering sector
- Strong technical knowledge of power supplies and related technologies.
- Excellent communication and presentation skills.
- Ability to develop and maintain customer relationships.
- Proven track record of achieving sales targets.
- Ability to work effectively both independently and as part of a team.

#LI-JACMY

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会社説明