



PR/157835 | Technical Sales Engineer – Electrical & Electronics

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512256

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月24日 10:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Summary:

Our client is a leading provider of high-quality power supplies and solutions. They are currently seeking for a skilled Technical Sales Engineer to drive their sales initiatives. This role will involve conducting product demonstrations, providing technical support, and developing customized solutions for clients.

Working Location: Nilai, Negeri Sembilan

Key Responsibilities:

- Present and demonstrate E&E products to potential and existing customers, showcasing their features and benefits.
- Provide technical assistance to customers, addressing inquiries and resolving issues related to product performance and specifications.
- Work with the sales team to understand customer needs and create tailored solutions that meet their specific requirements.
- Build and maintain strong relationships with local accounts, ensuring high levels of customer satisfaction and repeat business.
- Collaborate with sales team to strategize and implement sales plans and contribute to achieving sales targets.

Qualifications:

- Possesses a min Diploma/ Bachelor Degree in Electrical and Electronics Engineering
- Minimum of (4) years of experience in technical sales or similar role within the electronics or engineering sector
- Strong technical knowledge of power supplies and related technologies.
- Excellent communication and presentation skills.
- Ability to develop and maintain customer relationships.
- Proven track record of achieving sales targets.
- Ability to work effectively both independently and as part of a team.

#LI-JACMY

会社説明