



PR/157753 | Sales Engineer (Instrumentation)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1512188

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月24日 10:27

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A company who is specialize in equipment for elemental analysis, thermal analysis, metallography, and mass spectrometry is looking for a Sales Executive to drive the sales in Malaysia.

JOB RESPONSIBILITIES

- Manage customers and products assigned in order to achieve customer satisfaction and sales target
- Creating and sustaining productive customer relationships involves comprehending their needs, aiding them in understanding product specifications, and offering solutions tailored to meet those specific customer requirements
- Ability to drive sales from initial contact to closing of orders
- Able to prepare and give technical presentations to customers on how the products and services work
- Independent in handling key accounts with minimum supervision

- Generating new business by meeting potential clients and build client relationships easily

JOB REQUIREMENTS

- Bachelor's Degree in Sciences (preferable in Chemistry)
- Minimum of 2 years of sales experience, primarily familiar with laboratory Analytical Instrumentation
- Experience in GCMS would be an added advantage
- Proficiency in MS Office and CRM
- Having a positive attitude and a team player
- High-level organizational skills in maintaining sales territory and planning daily sales activities
- Willing to travel
- Applicants should be Malaysian citizens or hold relevant residence status

BENEFITS

- Monday to Friday work week
- Free Parking available
- Commission
- Annual profit-sharing incentive scheme
- Medical, Insurance, Dental, Optical & EPF covered

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明