



## PR/157718 | Sales and Marketing Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1512182

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年01月08日 17:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A key player in the coatings industry is looking for a Sales & Marketing Manager to oversee all of the sales process and develop sales opportunities.

#### Job Responsibilities

- Identify customer needs, provide proposals and quotation
- Provide technical supports, solutions and advice to customers
- Develop customer relationship and continuously looking for business opportunities
- Monitor overall sales activities including forecast, collection, report
- Preparation of timely reports

- Monitor customer's forecast and plan for stock replenish accordingly
- Keep abreast of the market competitor's activities and industries trends to develop and implement a high growth strategy
- Regional sales including Malaysia and Singapore

#### **Job Requirements**

- Bachelor's Degree in Sciences/ Chemical/ Engineering or related
- Minimum of 5 years of sales experience, similar industry experience is preferred, e.g. painting, coating, manufacturing
- Strong communication and negotiation skills
- Travelling required, domestic and oversea
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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会社説明