



PR/157692 | Sales Manager - (Freight Forwarding)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1512177

業種

物流・倉庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月24日 10:27

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a logistics and transportation company specializing in container shipping services within Malaysia and the Southeast Asian region. They provide integrated end-to-end cross-border supply chain solutions in China and the Asia Pacific. Currently, they are seeking an experienced individual to join them as a **Sales Manager**. This role will drive their business growth.

Responsibilities:

- Develop and execute strategic sales plans to achieve and exceed targets.
- Experience on Ocean/Air Freight and FCL
- Experience on 3PL - 5PL will be advantage
- Expected to generate immediate business.
- Foster and maintain strong client relationships.

- Analyze market trends and identify growth opportunities.
- Collaborate with cross-functional teams to optimize sales processes.

Requirements:

- Degree in Logistic/Business Administration or equivalent
- A minimum of 5 years experience in Freight Forwarding business
- Proven experience as a successful sales hunter/farmer.
- Demonstrated ability to drive sales growth in a competitive market.
- Exceptional communication skills.
- Strong analytical and strategic thinking capabilities.

What we offer:

- Competitive base salary + uncapped commission structure.
- Recognition and rewards for top performers.

What you need to do now:

Click Apply now to apply for this role or forward your updated resume dewi.muhamad@jac-recruitment.com . Due to high volume of applications, please note that only short-listed candidates will be contacted. Thank you!

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#CityKlang

会社説明