



## PR/157660 | Retail Operations Manager / Area Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1512171

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月24日 10:27

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A Food & Beverage (Health Food) company in Malaysia is looking for a Retail Operations Manager to manage the day-to-day operations of all retail outlets.

#### Main Responsibilities of the Retail Operations Manager role:

- Ensure high level of customer service and efficiency of the daily operations of retail stores.
- Lead and coach staff towards achieving the sales goals and service standards through training.
- Ensure the store SOPs are always executed on the sales floor.
- Ensure the sales team are well informed about promotional initiatives and execute these initiatives.
- Compile and analyse sales results, retail KPIs and competitor's activities on a regular basis.

- Participate in sales team recruitment and ensure sufficient manpower for all retail stores.
- Optimize duty rosters to ensure full floor coverage, maximising sales and saving expenses.
- Handle customers' complaints, returns, and after sales service escalated from retail stores.
- Take charge/participate in roadshow and other marketing activities to promote the brand.

**Key Requirements:**

- At least 5 years of retail experience in a senior position.
- Strong sense of urgency, proactive, highly energetic and results driven.
- Keen on people development and has the ability to drive sales performance.
- Willing to travel within Malaysia for regular store visits.
- Sales and customer oriented.

**Benefits:**

- Basic + Commission + Allowances
- Car and Housing Subsidy
- Performance Bonus and Yearly Bonus
- Free parking
- Provide accommodation or Housing allowances (for cross-state candidates)
- Opportunities for Promotion

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会社説明