



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

## PR/122473 | Senior After Sales Sales Engineer

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1512121

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月24日 10:26

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Qualifications:

- 1). Has product knowledge of engine and generator set or heavy equipment
- 2). Has knowledge for maintenance standard, trouble shooting and repair works
- 3). Has sales skill such as presentation, communication, negotiation, keep and improve relationship with customer
- 4). Has 5 years experience in sales of spare part and service (similar business more preferable)
- 5). Has 2 years experience (at least) for supervisor or leader of sales staff or sales engineer

#### Job Description:

- 1). Conduct sales activity for spare part & service for direct customer.
- 2). Expand and increase covered level of sales for direct customer for MGS user, OEM and other.
- 3). Maintain and improve relationship with active customer.
- 4). Make quotation, follow up RFQ from customer and others
- 5). Coordinate with related section to follow up quotation and order received.
- 6). Make regular report for sales activity and result.
- 7). Supervise sales staff and sales engineer

