

MichaelPage

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Sales Engineer

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1511889

業種

機械

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

800万円 ~ 1000万円

更新日

2024年12月20日 11:27

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Company is seeking a Sales Engineer to join their sales team, who will play a crucial role in driving our business forward by developing and implementing strategic sales plans and focusing on customer satisfaction.

Client Details

The Company is a globally recognized and large organization in the industrial/manufacturing industry. They are known for their commitment to innovation, quality, and sustainability, which has helped them earn a solid reputation in their field.

Description

- Develop and implement strategic sales plans in line with company objectives
- Collaborate with cross-functional teams to understand and meet customer requirements
- Maintain strong relationships with existing clients while identifying new potential clients
- Analyze market trends and competitor activities to develop effective strategies
- Provide technical advice and support to clients as needed

- Regularly report on sales performance and forecast future sales trends
- Participate in industry events and conferences to network and promote the company's products
- Ensure compliance with company policies and industrial standards

Job Offer

- Social insurance and health insurance
- Commuter allowance
- An inclusive and supportive company culture
- Opportunities for professional growth and development

If you are a motivated and skilled Sales Engineer looking to make an impact in a leading industrial/manufacturing company, we encourage you to apply today

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

A successful Sales Engineer should have:

- A degree in Chemical/Mechanical engineering preferred, or technical sales background
- Proven experience in a similar role within the industrial/manufacturing industry
- Strong technical knowledge and understanding of the company's products
- Excellent communication, negotiation, and presentation skills
- Proficiency in using CRM software and Microsoft Office Suite
- Ability to travel as required for client meetings and industry events

会社説明

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