



PR/094409 | Sales Manager - Hand & Power tools (Automotive)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1511178

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年12月17日 15:08

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is a world leading provider of high-quality **Power Tools and Hand Tools**.

JOB RESPONSIBILITIES

We are seeking a dynamic and experienced Sales Manager to join our team. The ideal candidate will have a sound knowledge of the Hand/Power Tools market and a proven track record in sales. This role involves working closely with customers to understand their needs, providing technical support, and driving sales of the assigned product line.

- Manage sales of a range of automotive equipment products in industrial markets.
- Develop and implement business plans to achieve sales targets and objectives.
- Create product and sales strategies to expand business in targeted industrial segments.
- Design marketing and promotion programs to enhance brand recognition and drive sales volume.

- Increase market share and expand distribution channels and customer base.
- Develop and maintain key accounts.

JOB REQUIREMENTS

- Bachelor's degree in Mechanical Engineering or a related field.
- At least 2 to 3 years of experience in industrial sales, specifically with automotive service equipment.
- Proven experience in managing distribution channels and working with resellers/dealers.
- Strong team player with a mature demeanor, capable of working independently under pressure.
- Proficient in both spoken and written English.
- Owns a vehicle.
- Willingness to travel within Vietnam.

Interested candidates are invited to submit their resume through our job portal.

We look forward to hearing from you!

#LI-JACVN

会社説明