

**PR/108690 | Senior Engineer/Assistant Manager, Business Development****募集職種****人材紹介会社**

ジェイエイシーリクルートメントインド

求人ID

1511099

業種

自動車・自動車部品

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年12月17日 12:45

応募必要条件**職務経験**

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location: Manesar

Job Description

Position: – Senior Engineer/Assistant Manager, Business Development

Job Description –

Actively seek out new sales opportunities through cold calling, networking and social media

Set up meetings periodically with new potential clients and listen to their wishes and concerns

Prepare complete data based for OEM to Vendor-Part with respect to product line and deliver appropriate presentations on products and services timely

Create frequent Zonal reviews and reports with sales data

Collaborate with zonal team members to achieve better results.

Ensure timely preparation and reporting of all the sales related MIS.

Liaison with sales team to provide complete solution to customers.

Profile Expectation:

B.E./ B. Tech with 08~12 years of proven working experience in Business Development/ Sales in field of Industrial Automation

Knowledge of Commercial Sales requirements.

Excellent organizational skills with the ability to deliver to set deadlines

Proficient in MS Office applications.

Strong interpersonal, report writing and statistical analysis skills.

Proven ability in multitasking and prioritizing workload

Flair to travel extensively, meet creative people in the engineering world

会社説明