

MichaelPage

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Sales Manager - Electronics

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1510881

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1500万円

更新日

2024年12月16日 10:56

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

An exciting opportunity has arisen for an experienced Sales Manager to join a large electronics organization, driving sales and customer satisfaction across Japan.

Client Details

Our client is a large organisation with a global presence in the electronics and displays sector. They are renowned for their innovative technologies and commitment to sustainability. This company values teamwork and is dedicated to providing excellent services to their diverse range of clients.

Description

- Lead and manage the sales team to achieve set targets.
- Develop and implement strategic sales plans tailored to the Japanese market.
- Maintain strong relationships with key clients and stakeholders.
- Identify and pursue new business opportunities.
- Prepare detailed sales reports and forecasts.
- Collaborate with other departments to ensure customer satisfaction.
- Stay updated on industry trends and competitive landscape.

- Participate in training and development programs to enhance sales skills.

Job Offer

- A competitive salary package up to 12,000,000 JPY base + incentives
- Opportunity to work with a diverse and dynamic team.
- Chance to lead sales in a large, multinational organisation.
- Be part of a company that values sustainability and innovation.

If you believe you have the skills and experience to thrive as a Sales Manager in the industrial/manufacturing sector, we encourage you to apply today!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- A degree in business or a related field.
- Proven experience in sales management, preferably in the electronics sector.
- Strong leadership and team management skills.
- Excellent negotiation and communication skills.
- Knowledge of the Japanese market and its industrial/manufacturing sector.
- Proficiency in English and Japanese.

会社説明

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