

MichaelPage

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## Senior Manager, Commercial Service (Life Sciences)

## Lead Service Excellence

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1510841

## 業種

医療機器

## 会社の種類

中小企業 (従業員300名以下)

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1000万円 ~ 1300万円

## ボーナス

固定給+ボーナス

## 歩合給

固定給+歩合給

## 更新日

2024年12月13日 17:32

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

As the Senior Manager, Commercial Service, you will lead the Japan field service team, ensuring top-tier customer support while managing P&L responsibilities. This role involves shaping service strategy, driving team performance, and collaborating with regional and global stakeholders to achieve business success.

## Client Details

A global leader in mass spectrometry and capillary electrophoresis technology, our client is committed to driving innovation that improves healthcare outcomes, advances food safety, and safeguards the environment.

### Description

- Oversee all field service activities, including installations, preventive maintenance, and post-sale support.
- Manage P&L for the service business, ensuring profitable growth and operational efficiency.
- Build and lead a high-performing service team, focusing on talent development and strategic execution.
- Collaborate with dealer organizations to deliver consistent, high-quality customer service.
- Play a critical role in strategic planning as part of the Japan country management team.

### Job Offer

- Join a global organization driving meaningful innovations in healthcare and sustainability.
- Lead a team in a high-impact, leadership position with P&L responsibilities.
- Competitive compensation and significant career growth opportunities.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

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### スキル・資格

- Bachelor's degree in Chemistry, Biology, Biochemistry, Molecular Biology, or equivalent experience (MBA preferred).
- 5+ years of experience managing a customer support or service organization.
- Strong analytical and problem-solving skills to optimize field service operations.
- Effective communicator with advanced proficiency in English and Japanese.
- Proven ability to align team goals with customer needs and organizational strategy.

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### 会社説明

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