

MichaelPage

www.michaelpage.co.jp

## Business Unit Head (Medical Imaging/PACS) - Japan

**Transform Imaging, Lead Innovation.**

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1510818

## 業種

医療機器

## 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1500万円 ~ 1800万円

## ボーナス

固定給+ボーナス

## 歩合給

固定給+歩合給

## 更新日

2024年12月13日 14:01

## 応募必要条件

## 職務経験

6年以上

## キャリアレベル

エグゼクティブ・経営幹部レベル

## 英語レベル

流暢

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

The Business Leader will own the P&L for Japan, driving sales growth and ensuring the successful introduction of innovative imaging solutions. This director-level role focuses on strategic planning, market alignment, and team leadership to deliver exceptional customer outcomes.

## Client Details

Our client is a globally recognized innovator in healthcare technology, committed to enhancing patient care through advanced imaging and diagnostic solutions. They empower teams to challenge boundaries and achieve transformational results in healthcare.

### Description

- Take full ownership of the P&L and drive growth for the Medical Imaging business in Japan.
- Collaborate with Japan's leadership to align strategic plans and optimize market potential.
- Develop and implement direct and indirect sales strategies tailored to customer needs.
- Lead the sales, marketing, and clinical teams to ensure successful product launches and marketing execution.
- Integrate market insights into strategic planning and align with the Japan Market Leader.
- Enhance customer satisfaction through a deep understanding of market trends and delivering tailored solutions.
- Uphold compliance and demonstrate leadership excellence in all business practices.

### Job Offer

- A leadership role in shaping the future of Enterprise Imaging with a global healthcare innovator.
- Competitive remuneration and professional growth in a cutting-edge healthcare domain.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

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### スキル・資格

- Brings extensive knowledge of imaging and diagnostic solutions with a proven track record in healthcare technology.
- Has 10+ years of experience in marketing, sales, or business management, with a focus on medtech or healthcare domains.
- Demonstrates strong leadership and people management skills, effectively leading multifunctional teams.
- Holds a Bachelor's degree and is a Certified LEAN Advanced professional.
- Proficient in business-level English and Japanese.

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### 会社説明

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