



PR/086819 | Sales representative (m/f/d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1510627

業種

その他（メーカー）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2024年12月11日 18:49

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

A Japanese specialized manufacturer in the semiconductor industry is looking for a Sales Representative (m/f/d).

JOB RESPONSIBILITIES

- Sales of semiconductor products to non-Japanese customers in the European market
- Acquisition of new customers/projects in the European market
- Negotiations with existing customers in the European market, including maintenance of relationships, delivery dates, prices, and business terms and conditions
- Implementation of various measures to expand sales in the European market (exhibitions, creation of sales promotion materials, strategy development)

- Communication, meeting and coordination with head office team and distributors
- Assist with sales assistant duties

JOB REQUIREMENTS

- Business level English must
- German, French, Italian or Spanish skills preferred
- Japanese skills welcome
- More than 3 years of sales experience (preferably in the semiconductor or electronic parts industry)
- Willing to travel (mainly in Europe)
- Driver's license
- Flexibility (including backup for team members during long vacations)
- Nice to have: Understanding of Japanese companies and Japanese corporate culture

BENEFITS

- 30 days of paid leave
- Permanent employment
- Flextime system
- Home office (2 days per week)

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明