



PR/086747 | Inside Sales Team leader (m/f/d) in Willich

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1510581

業種

物流・倉庫

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2024年12月11日 18:48

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A leading manufacturer of innovative machinery solutions, our company excels in delivering high-quality products and services globally. With a strong commitment to excellence and customer satisfaction, they continuously drive technological advancements in various industries, providing reliable and efficient solutions to meet diverse client needs.

JOB RESPONSIBILITIES

- Lead a team of two direct reports.
- Facilitate cross-border communication across departments.
- Align with management directives and mediate between operational teams.
- Handle quotations and order processing.

- Manage procurement and sales activities across the EU.
- Oversee import and export operations.
- Maintain relationships with existing clients through phone calls and emails.

JOB REQUIREMENTS

- Relevant experience in sales within Germany or the EU.
- Basic knowledge of trade and payment terms (Incoterms, LC, TT).
- Industry experience preferred, but not mandatory
- German language proficiency (B2-C1 or above) and English business fluent

PREFERRED SKILLS AND EXPERIENCES

- Working experience or familiarity in Japanese company is an asset

BENEFITS AND OTHERS

- **Annual Leave:** 30 days of holiday per year
 - Mon - Thu between 7:30 - 8:30 to 16:30 -17:30
 - Fridays between 7:30 - 8:30 to 14:30 - 15:30
- An interesting and international working environment.
- A pleasant and collegial working atmosphere.
- Stability and reliability of a medium-sized employer.
- **Working hours:** 38 hours / week

- **Home office:** 3 days per month

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE

会社説明