



PR/117657 | Sales Executive (Freight Forwarding)

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1510362

業種

物流・倉庫

雇用形態

正社員

勤務地

フランス

給与

経験考慮の上、応相談

更新日

2024年12月11日 18:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title

Sales Executive (Freight Forwarding)

Salary

Euro 35,000 – Euro 40,000 + Commission + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

Language requirement

Fluent French & English

Qualifications

Driving license

Location

Roissy Charles de Gaulle Cedex,

Visa

Eligible to work in France without any restriction

About our client

A Japanese global freight forwarding company

****We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK

#cityparis

会社説明