



PR/116226 | Sales (Japanese Speaking) / N2+ / Pratumthani / Up to 60K

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1510110

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年12月11日 18:22

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Regularly visit existing Japanese manufacturing clients to maintain strong relationships and address any concerns.
- Provide exceptional support to clients, ensuring their needs are met and fostering long-term partnerships.
- Handle interactions with local Thai suppliers, ensuring timely delivery and quality of materials.
- Negotiate terms and conditions with suppliers to secure the best possible deals.
- Collaborate with the Japanese headquarters on the design and specifications of packaging.
- Schedule and participate in meetings with the Japanese headquarters to discuss packaging designs and other relevant topics.
- Ensure that all packaging designs meet the required quality standards and client specifications.

- Maintain accurate records of client interactions, supplier agreements, and design specifications.
- Address any issues that arise with clients or suppliers promptly and effectively.
- Stay updated on industry trends and competitor activities to provide valuable insights during meetings.
- Prepare regular reports on client visits, supplier performance, and design progress for management review.

Qualifications:

- At least 1 year of experience in sales.
- Ability to drive and own a car is preferred.
- Japanese language proficiency at JLPT N2 level or above.
- Strong communication and interpersonal skills.
- Ability to work collaboratively with international teams.
- Excellent problem-solving abilities and attention to detail.
- Proficiency in MS Office Suite and CRM software.
- Willingness to travel as required.

会社説明