



PR/116153 | Sales assistant manager\_Japanese speaking N3+\_Samutprakarn

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメント タイランド

##### 求人ID

1510073

##### 業種

その他（メーカー）

##### 雇用形態

正社員

##### 勤務地

タイ

##### 給与

経験考慮の上、応相談

##### 更新日

2024年12月11日 18:21

#### 応募必要条件

##### 職務経験

3年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

ビジネス会話レベル

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Position:** Sales assistant manager\_Japanese speaking N3+

**Business: Manufacturing,** Precision parts processing and industrial machines for automotive and semiconductor parts.

**Location:** Bangbo, Samutprakarn

**Working Date and Time:** Monday – Friday 8.30-5.30 P.M., Alternative Saturday

#### Job description

- Assist the Sales Manager in developing and implementing sales strategies to achieve sales targets.
- Build and maintain strong relationships with existing and potential customers.
- Maintain a deep understanding of our cutting processing services, including machining centers and CNC lathes, to effectively communicate benefits to customers.
- Prepare and deliver compelling sales presentations and proposals to prospective clients.
- Assist in negotiating contracts and closing sales deals.
- Provide excellent customer service by addressing client inquiries and resolving issues promptly.
- Prepare regular sales reports and forecasts for the Sales Manager.
- Work closely with the production and engineering teams to ensure customer requirements are met.
- Support for brief information when the client detects the issue with the product.

**Qualification**

- Bachelor's degree in electrical, mechanical engineering or related field.
- At least 3 years' experience in Sales in Manufacturing industry or related field.
- At least a JLPT level N3 in Japanese proficiency certificate is required.
- Be a detail-oriented and proactive person.
- Must have own car and driving license.

**Benefits**

- Transportation allowance
- Language allowance
- Perfect attendance
- Meal allowance
- Car maintenance Allowance
- Gasoline Allowance
- Social Security
- Annual health check

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会社説明