



## PR/115677 | Sales (Japanese Speaking)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1509909

#### 業種

自動車・自動車部品

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月11日 18:19

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job overview:

We are seeking a dynamic and experienced Sales professional with proficiency in Japanese to join our client team. The ideal candidate will have a strong background in the automotive manufacturing industry and possess excellent communication and negotiation skills.

#### Key Responsibilities:

- Develop and maintain relationships with clients in the automotive sector.
- Communicate effectively in both English and Japanese to support international clients.
- Understand and interpret engineering drawings and perform price calculations.
- Coordinate with various departments to ensure smooth operations and client satisfaction.

- Manage and lead a sales team to achieve targets and objectives.
- Ensure compliance with IATF16949:2016, ISO9001:2015, and ISO14001:2015 standards.
- Handle import-export activities under BOI regulations.

**Qualifications:**

- Proficiency in English and Japanese (N3 level or higher).
- Bachelor's degree in Engineering, Marketing, or related fields.
- Minimum of 5 years of experience in an automotive manufacturing plant, specifically with sheet metal, aluminum, and stainless steel.
- Knowledge of IATF16949:2016, ISO9001:2015, and ISO14001:2015 systems, as well as import-export regulations under BOI.
- Strong coordination, communication, and negotiation skills.
- Positive attitude and ability to manage a team effectively.

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会社説明