



PR/094456 | Technical Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1509649

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2024年12月11日 18:11

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new **sales opportunities (Outdoor)**.
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections

- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

JOB REQUIREMENTS

- Must have proven working experience in the mentioned fields **(Waterproofing/ Epoxy Flooring)**
- Prefer in Engineering degree (civil |architecture) or B.Sc. in Chemistry
- **Owns a Car will be advantage**
- Very good in English language
- Excellent knowledge of MS Office
- Understanding of marketing and negotiating techniques
- Fast learner and passion for sales
- Self-motivated with a results-driven approach
- Aptitude in delivering attractive presentations

Interested applicants please send your resume to:

Jun Fong Khor

Email: junfong.khor@jac-recruitment.com

EA Licence: 90C3026

EA Personnel No: R1439255

We regret to inform that only shortlisted candidates will be notified.

#LI-JACSG
#countrysingapore

会社説明