



PR/094356 | Sales Manager (Onsite in Japan)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1509541

業種

ITコンサルティング

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:42

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager

JOB DESCRIPTION

- Develop business plans, solutions, and strategies within the assigned functions;
- Market research and business development orientation in the Japanese market;
- · Propose and develop a variety of services and products suitable to customers and the market;
- Organize, operate, and promote the efficiency of the sales team;
- Report on business results and activities to the Director of CJP Division and the Board of Directors
- Working location: Osaka/ Nagoya/ Tokyo, Japan.

REQUIREMENTS

- Japanese N1 or equivalent (REQUIRED). Can speak English is PLUS.
- Bachelor/Master in Information Technology/Economics or related;
- 3+ years of working in the position of Head of Department / Sales Team Leader, developing and managing a team of 3++ employees.
- 2+ years of business in the Japanese market. Having business knowledge, the network of the Japanese outsourcing market, and software production activities.

BENEFITS

- Accompanied by a Manager or C level for at least the first 6 months in the new office;
 Opportunity to be promoted to Branch Manager (Director level) after at least 12 months of working;

#LI-JACVN

会社説明