



PR/094274 | Sales Supervisor

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1509500

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:42

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A global leader in the lubrication and automotive industry, specializing in providing high-quality lubricants and related services to a wide range of industries, including automotive and industrial sectors. The company is known for its innovative solutions, technical expertise, and commitment to customer satisfaction. With a strong presence in Vietnam, it focuses on expanding its market share by building solid relationships with both local and international clients, particularly within the Korean market.

JOB RESPONSIBILITIES

- Take care of existing customers and explore new customers in the assigned area.
- Promote and sell the full range of the company's products and services, providing detailed technical advice on the function of products.

- Address customer complaints and solve arising problems.
- Expand client networks, specifically targeting Korean customers.
- Develop new market segments and expand the customer base.
- Assist in identifying and developing potential areas as defined by the Assistant Sales Manager.
- Evaluate sales potential and develop sales programs for the assigned territory.
- Prepare sales reports after visiting customers and submit them to the Assistant Sales Manager or Sales Manager.
- Monitor and achieve sales targets/quotas set by the Assistant Sales Manager.
- Follow up on payment status and ensure timely collection of payments.
- Perform other tasks as assigned by management.

JOB REQUIREMENTS

- Bachelor's degree.
- Technical knowledge is an advantage.
- Experience in sales and marketing, with preference for candidates who have experience in the retail sale market and have worked at Japanese companies.
- Willingness to travel and work in a global, professional team.
- Proficiency in English and Korean.
- Honest, hard-working, with a can-do attitude.

BENEFITS

- Competitive salary depending on abilities (negotiable).
- All benefits in accordance with Labor Law and company regulations.
- Social insurance, health insurance, and unemployment insurance provided.
- 24/7 accident insurance package.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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