



PR/094268 | Tailor-made Sales Team leader for Global tourism company in Hanoi

#### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1509495

#### 業種

その他

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月11日 15:42

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### TAILOR-MADE TEAM LEADER

#### LOCATION

Ha Noi

#### COMPANY OVERVIEW

Our client is a MNC company specialize in travel, tourism

#### JOB RESPONSIBILITIES

- Oversee the handling of B2B sales inquiries, ensuring quality communication and service delivery.
- Build strong, lasting relationships with partners through personalized engagement.
- Lead and coach the team to meet personal and team sales targets.
- Ensure accuracy in team bookings and adherence to company standards.
- Manage internal communications and coordinate booking processes.
- Continuously improve business results by setting clear goals and strategies.

#### JOB REQUIREMENTS

- Degree in Tourism or Hospitality (preferred).

- Minimum 1 year of experience in the tourism industry, have knowledge of travel in Japan
- Fluent in English (Japanese and other languages are an advantage).
- Proven ability to exceed sales targets.
- Good leadership skills
- Strong computer skills and ability to learn a new system

**BENEFITS**

- Competitive salary plus commission based on sales.
- Opportunities for career advancement within the company.
- Social insurance, health insurance, and other benefits as per government regulations.
- Annual bonuses based on performance.
- Dynamic and professional working environment.

Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

#cityhn

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会社説明