



PR/094242 | Relationship Manager (Japanese speaking)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1509487

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

JAC's client - A top Local Bank is looking for a Relationship Manager (Japanese speaking)

JOB RESPONSIBILITIES

- Evaluate potential, make plans to approach large company customers, and expand and develop customer relationships.
- Directly market and advise on products and services that meet consumer needs. Identify and meet the demands of existing and new customers in order to increase sales and cross-sell products.
- Work with necessary professional divisions to evaluate short, medium, and long-term loans, as well as project investments, for large corporate customers.
- Provide products and product bundles that meet the needs of major corporate customers in order to enhance market share and profitability.
- Customer service, including maintaining and establishing connections with large corporate customers in order to increase the volume of customer transactions with the bank.
- Maximize partnership partnerships (seller supply and buyer customers) inside the Customer's company activities.
- Search for investment opportunities in corporate bonds and support the Capital's Investment Banking Department.

JOB REQUIREMENT

- Proficient in writing and speaking Japanese. (N2~N1)
- At least 5 years of experience in credit management, financial analysis, etc.
- Effective writing, speaking, and presentation skills.
- Ability to manage customer relationships and grow a business.
- Ability to analyze and solve problems.
- Understanding of current bank credit trends.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

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会社説明