



PR/108880 | Assistant Manager or Deputy Manager {Pune}

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1509391

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Assistant Manager or Deputy Manager

Reporting: Sales Manager in Chennai HQ.

Location: Pune Gate No: 1415, Village Shikrapur, Pune - 412208

Working Experience: 7-10yrs

• Business trip; 1-2times a year

Key Responsibilities:

Sales & Business Development:

- o Identify new business opportunities and develop new client accounts.
- o Build and maintain relationships with new and existing clients to ensure repeat business and long-term partnerships. Sales & Business development to get new client (70%), maintain exist client relationship (30%)
- o Achieve and exceed sales targets through effective planning and execution.
- o Conduct market research to identify trends, opportunities, and competitor activities.
- o Handling -His Sales region; Pune, Mumbai, Ahmedabad
- o Assist in the development of sales strategies, pricing structures, and business

development plans to increase market share.

o Managing junior staff to ensure that sales targets are achieved with zero issues in quality and quantity in product and documentation matters

Requirement:

- Working experience in packaging industry or Logistic industry, or logistic role experience in some manufacturing industry.
- Diligent and hardworking personality

会社説明