



PR/108784 | Sr. Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1509329

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB DESCRIPTION

Designation- Senior Executive (Sales & marketing)

Male- age over 25-35 years old.

Education- Bachelor degree in any field.

Reporting to- Asst. Manager - Sales & Marketing

Check and follow up PO balance status every week

Good responsibility & strong in-service mind.

Good command in English.

Can operate MS office. (Word, Excel, Power point)

Have knowledge of EMS sales and purchasing materials.

Have knowledge of MRP system.

Duties & Responsibilities

- Achieve sales & profit budget.
- Control delivery for customers / work with factory and PMC team
- Check and follow up PO balance status every week
- Visit customers every week to make relationship with management members.

- Visit warehouse every week to check safety stock level and space etc
- Make accurate sales quotation with proper way to secure profit
- Handle quality issue / Manage with facotry/supplier on time (if any)
- Handle engineering & technical issue / Manage with facotry/supplier on time (if any)
- Identify and resolve customer issues with team members in order to improve customer satisfaction
- Join internal general meeting every Monday (Web meeting)
- Follow 5S in office as well as anywhere.
- Follow standard of work and company policy
- Developing new customer (prefer Japanese customers)

会社説明