



## PR/108685 | Sales - Senior Deputy Manager (automotive LED lighting & lighting component)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1509282

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月11日 15:36

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Designation: Sales - Senior Deputy Manager**

**Experience-15-18 years**

**Age-40 or above**

**Location- Gurgaon**

#### Preference-

1. B-tech electronics & MBA (will be considerable)
2. Male/Female
3. Japanese company experience
4. Similar industry experience (automotive LED lighting & lighting component)
5. Good Business Relationships

#### Job Description-

- 1.Price Negotiation with Tier 1 and OEM's
- 2.Promotion to Tier 1 and OEMs for all the new products
- 3.Regular visit to key accounts for projects update and to check latest situation

- 4.Regular interaction with R&D for design in (visit R&D guys regularly for pitching our products)
  - 5.Regular interaction with purchase for SOP update and to check forecast
  - 6.Analyzing competitor's situation for preparing pricing strategy and product promotions.
  - 7.Prepare benchmark against competitor products.
  - 8.Work with coordinators for effective delivery alignment based on customers forecast.
  - 9.Regular Communication with HQ team for any current issues, new promotion and further plan of action for key customers
  - 10.Weekly reporting to management for current activities
  - 11.Good communication skills
  - 12.Good command on MS office & Presentation skills.
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会社説明