



PR/158346 | General Manager (Based in China)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1509179

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:32

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, who specializes in plastic resin colour compounding, extrusion, masterbatch, and dry pigments is looking for a general manager to lead and manage the subsidiary company's overall operations in China and its representative office in Hong Kong. The role includes strategic oversight of sales, marketing, and business operations in the plastic resin industry.

Job Responsibilities

- Develop and implement operational strategies aligned with company goals and objectives
- Lead the Sales & Marketing Department to drive revenue growth and market share in the plastics industry
- Formulate and execute marketing strategies to enhance brand visibility and customer engagement
- Prepare and manage budgets, ensuring financial health and alignment with strategic objectives
- Monitor operational performance and implement continuous improvement initiatives
- Ensure all operations comply with local, regional, and international laws and regulations

Job Requirements

- Diploma/ Degree in Chemistry/ Sales & Marketing or any related discipline
- Minimum of 5 years of progressively responsible management experience, preferably in sales and marketing or operations in the Plastic trading industry
- Strong understanding of the plastics industry, including market trends, technologies, and competitive dynamics

- Exceptional leadership, communication, and interpersonal skills
- Ability to develop and execute strategies while managing complex operations
- Willingness and ability to be stationed in Dongguan, China
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明