



## PR/158314 | Export Executive/Senior (Hybrid Working)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1509151

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月11日 15:31

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A leading MNC in the FMCG industry is looking for a Senior Export Executive and an Export Executive to join their team.

#### Main Responsibilities:

- Provide assistance to the sales team to help meet sales targets, as well as ensure efficient sales activities.
- Maintain good relationships with clients by satisfying customer's needs, responding to their queries on time and delivering a positive customer experience.
- Address issues on pricing, delivery of goods/services, and resolve customer complaints.
- Explain company products/services to potential clients to influence purchase.
- Perform administrative tasks of transaction recording, filing and inventory.
- Coordinate with suppliers, distributors or other departments to make arrangements for events.

- Assist to develop new markets, plan and develop effective sales strategies to achieve goals and targets.

**Requirements:**

- 2-3 years of Export Business or Sales/Business Development experience (for Senior Export Executive position)
- Open to fresh graduates (for Export Executive position)
- Have a curiosity on the foreign culture and be open minded to different cultures.
- Equipped with logical thinking and problem-solving skills.
- Strong communication and negotiation skills.

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会社説明