



PR/158300 | Technical Sales Specialist (Clinical, Research, Industrial)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1509143

業種

医療機器

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A **leading laboratory equipment supplier** with over 30 years of expertise, offering a wide range of products tailored to various scientific and industrial needs, is currently undergoing team expansion. They are hiring **THREE** new headcounts for the following divisions:

- 1) **Clinical Division** - Focused on laboratories in hospitals, diagnostic centers, and similar facilities.
- 2) **Research Division** - Targeting private laboratories, research institutions, and related organizations.
- 3) **Industrial Division** - Specializing in industrial sectors such as pharmaceuticals, food & beverages, and more.

Your Main Responsibilities Including:

- Identifies and establishes new business opportunities.
- Develops and maintains strong relationships with customers.
- Generates leads, pitches to potential clients, and delivers tailored solutions to enhance customer acquisition.
- Monitors market trends, competitor activities, and pricing to stay ahead of the competition.
- Consistently meets and exceeds sales targets.

Requirements:

- Bachelor's Degree in Sciences or equivalent.
- Minimum of 2 years of experience in selling laboratory equipment and consumables.
- Strong interpersonal and communication skills.

- Positive attitude, team player, willingness to learn, and ability to work independently.

会社説明