



PR/158229 | Sales Manager (Medical Imaging)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1509093

業種

医療機器

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:31

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, specializing in medical imaging equipment (including imaging AI, PACS, X-ray, CT, and mammography systems), is seeking a **Sales Manager** to drive the expansion of their medical device business in Malaysia.

Job Responsibilities:

- Drive business expansion across Malaysia by identifying new opportunities in the medical sector.
- Executing tailored sales strategies for hospitals, clinics, and imaging centers, building strong relationships with healthcare professionals and strategic partners.
- Demonstrating deep knowledge of medical AI solutions, conducting market research to inform product positioning, and tracking sales activities to measure performance and market penetration.

Ideal Candidates: should have

- 6-8 years of experience in medical device sales, particularly in imaging or diagnostic equipment.
- Bachelor's degree in Medical, Radiography or Business related field.
- Strong understanding of Malaysia's healthcare landscape, including MDA regulations and hospital purchasing cycles.
- Demonstrate excellent negotiation, communication, and presentation skills, be self-motivated to work independently while collaborating with cross-functional teams.
- Willing to travel within Malaysia for client meetings and events.
- Fluent in English and Bahasa Melayu, with Mandarin as an added advantage.

会社説明