



## PR/158213 | Client Sales Executive

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメント マレーシア

## 求人ID

1509079

## 業種

自動車・自動車部品

## 雇用形態

正社員

## 勤務地

マレーシア

## 給与

経験考慮の上、応相談

## 更新日

2024年12月11日 15:24

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Company and Job Overview

- Our client is a MNC fast growing automotive platforms.

## Job Responsibilities

- Work closely with telesales team to turn warm leads into customers.
- Build and keep strong relationships with new and existing customers.
- Understand customer needs and offer personalized deals.
- Solve customer problems and give expert advice.

- Handle the whole sales process from sign-up to closing the sale.

#### Job Requirements

- Excellent communication skills in English and Mandarin due to the market support.
- Positive, proactive, and team-oriented attitude.
- Strong skills in negotiation and persuasion.
- Proven track record of meeting and exceeding sales targets.
- Hardworking and passionate about financial success.
- Creative in finding new buyers beyond inbound calls.
- Tech-savvy, actively using social media like TikTok, Instagram, and Facebook.
- Able to handle inquiries about product availability, pricing, etc.
- Committed to providing excellent follow-up and customer service.
- Experience in car sales is a plus but not required.

#LI-JACMY

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会社説明