



## PR/158026 | Key Account Manager

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントマレーシア

## 求人ID

1508966

## 業種

その他（商社）

## 雇用形態

正社員

## 勤務地

タイ

## 給与

経験考慮の上、応相談

## 更新日

2024年12月11日 15:21

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Responsibility and qualification

- High performance of B2B as sales and development to meet customer requirement
- Has professional sales experience in Malaysia, Singapore more than +7 years. Or Experience in the packaging industry of Shrink Sleeve is highly desirable.
- Conduct market research to understand local business needs, trends, and competition. And deep understand the Malaysia and Singapore market either primary or secondary packaging industry.
- Flexibility to work with the cross functional team in ASEAN and able to work independent on the assigned market area.
- Analytical and implementing the plan to customers in the market,
- Strong business approach and development skill including building up the business relationship with counter party.
- Able to travel to Thailand, Malaysia and Singapore, travelling > 50%.
- Build up the sales growth, collaborate with team member in Thailand and etc as per company target and sales budget.

## 会社説明