



PR/157766 | Sales Manager - Total Logistics

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1508871

業種

物流・倉庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:18

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Manager

A multinational cross-border supply chain and logistics solutions provider is looking for Sales Manager to be based in Penang as part of their expansion plan in Malaysia.

Job Responsibilities

- Develop and execute strategic sales plans to achieve and exceed targets.
- Expected to bring in immediate business.
- Foster and maintain strong client relationships.
- Analyze market trends and identify growth opportunities.

- Collaborate with cross-functional teams to optimize sales processes

Job Requirements

- Proven experience as a successful sales hunter
- Demonstrated ability to drive sales growth in a competitive market.
- Exceptional communication skills.
- Strong analytical and strategic thinking capabilities

Benefits

- Competitive base salary plus uncapped commission structure.
- Recognition and rewards for top performers
- Home based

会社説明