



PR/157761 | Sales Manager - Automotive Equipment

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1508870

業種

自動車・自動車部品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:18

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading global provider of high-quality automotive tools and equipment. They are currently looking a motivated and experienced **Sales Manager for Automotive Equipment** to oversee sales, develop their business, and manage key accounts. This role includes creating sales plans, implementing marketing programs, and improving distribution channels. The ideal candidate should have a background in **industrial sales, especially in the automotive sector**, and be skilled at managing relationships with resellers and dealers

Location to work: Seri Kembangan, Selangor

Responsibilities:

- Handle sales of company's range of automotive equipment in
- Strategize, prioritize and monitor business plans to meet sales goals and objectives
- Develop product and sales strategies to grow business in targeted industrial segments
- Develop marketing and promotion programs to build brand name and drive volume

- Increase market share as well as expand distribution channels and customer base
- Develop and manage key accounts

Requirements:

- Degree / Diploma in Mechanical Engineering or equivalent
- 2 to 3 years of industrial sales experience with car servicing equipment experience in the automotive industry for the education sector
- Experience in handling distribution channels as well as managing resellers/dealers
- Team player with a mature personality and the ability to work independently under pressure
- Good command of spoken and written English & Mandarin
- Willing to travel

#LI-JACMY

会社説明