



PR/157138 | Senior Sales Executive (Construction Chemicals)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1508801

業種

化学・素材

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:17

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A chemical manufacturing who is a producer of polymer sealant is looking for Senior Sales & Marketing Executive to grow the business in construction, industrial, transportation, flooring, waterproofing, DIY and specialty markets within ASEAN countries.

Job Responsibilities

- Support Marketing Manager and joint responsible for sales and marketing functions of Polymer Sealant in ASEAN market to meet the mid-term plan and KPI
- Enhance strong brand name and market awareness by collaborating with existing customers to promote company's products to the upstream and downstream segments
- Provide routine sales service and solution to the key customers to maintain good relationship and to keep abreast of latest market development

- Conduct market analysis such as latest marketing trends and competitor activities and propose idea to superior that could lead to sales increase
- Cooperate with oversea trading partner to continue scouting for new candidates (distributor/ compounder) to expand Polymer Sealant business to different region

Job Requirements

- Degree in Chemistry/ Chemical Engineering/ Science or any related discipline
- At least 3 years of sales experience in polymer/ paint/ water proofing/ sealant or any related construction materials
- Good communication and negotiable skills
- Willing to travel within ASEAN countries
- Applicants should be Malaysian citizens or hold relevant residence status

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACMY

会社説明