



CR/158325 | Medical Sales Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1508777

業種

医療機器

雇用形態

契約

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:17

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A prominent medical company is looking for a motivated and results-oriented Medical Sales Specialist to spearhead sales efforts, drive revenue growth, and expand market share in Malaysia.

Main Responsibilities of the Medical Sales Specialist role:

- Develop and implement sales strategies and goals.
- Lead sales programs and create marketing initiatives.
- Manage inventory, budgets, and market visits.
- Represent the company at trade meetings and maintain client relationships.
- Direct market research and evaluates new business opportunities.

Key Requirements:

- Bachelor's degree in life sciences, business, or a related field.
- Must have at least 5 years of working experience with proven sales track record in Medical industry.
- Experienced in direct sales of medical equipment to government and private hospitals.
- Strong understanding of the procurement process and excellent relationships with KOL in the government health care sector.
- Can work independently and willing to travel.

#LI-JACMY

会社説明