



PR/089759 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント コリア

求人ID

1508761

業種

医薬品

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2024年12月11日 15:09

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Overview

Sales Manager: This job is for the achieving sales targets for South Korea Pharma industry and developing new business.

Job Responsibilities:

- Achieving sales targets for South Korea Pharma industry
- Developing new business through technical presentation/ discussion with customer R&D
- Responsible for handling direct accounts as well as distributors
- Ensures profitability of accounts through proper pricing and product management
- Takes end to end responsibility of customers' requirements and ensures proper service to customer through interaction with internal and external channels

- Responsible for accounts receivable
- Responsible for forecasting for South Korea Pharma business to sales support
- Monthly business review with Country Manager and New Opportunities & Development initiatives with Regional New Business Director

Experience required:

The qualified candidate should have at least 10 to 12 years' experience for master's degree in Pharma & min 15 years for bachelor's degree in Pharma.

Technical Competencies:

Must have good knowledge of Pharma excipients and API. Formulation knowledge in an R&D Lab of min 5 years will be an added advantage.

会社説明