

MichaelPage

www.michaelpage.co.jp

Sales Representative - Solar PV

Sales Representative - Solar PV

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1508621

業種

電力・ガス・水道

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 800万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2024年12月10日 13:40

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可が必要です

募集要項

A Sales Rep is needed to enhance our sales team in the Energy & Natural Resources industry. This position is located in Tokyo and requires a motivated individual with a knack for building and maintaining client relationships.

Client Details

Our client is a leading player in the Energy & Natural Resources sector. This large organization has a global footprint and is noted for its innovation and commitment to sustainability. They are known for their results-oriented approach and are based in Tokyo.

Description

- Drive sales within the energy and natural resources sector.
- Develop and maintain relationships with new and existing clients.
- Understand and articulate the value proposition of our products and services.
- Collaborate with internal teams to ensure client satisfaction.
- Continuously monitor industry trends and competitive landscape.
- Meet and exceed sales targets.
- Provide regular sales forecasts and reports to management.
- Participate in industry events and conferences.

Job Offer

- An estimated salary range of 5,400,000 - 6,600,000 JPY
- Plus sales incentive
- Opportunity to work in a result-oriented environment in Tokyo.
- A chance to make a difference in the Energy & Natural Resources sector.

Take your career to the next level as a Sales Rep in our dynamic and innovative team. Apply now and join us in driving the future of energy and natural resources.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Francois Fleury at +81 3 6832 8674.

スキル・資格

- A degree in Business, Marketing, or a related field.
- Proven sales experience, preferably in the Energy & Natural Resources industry.
- Excellent communication and negotiation skills.
- A customer-centric approach and the ability to build strong relationships.
- Strong analytical skills to understand market trends.
- Ability to work in a team and collaboratively across departments.

会社説明

Our client is a leading player in the Energy & Natural Resources sector. This large organization has a global footprint and is noted for its innovation and commitment to sustainability. They are known for their results-oriented approach and are based in Tokyo.