



Sales Manager (New Hotel in Tokyo)

Global work environment

募集職種

人材紹介会社

アヘッド・ジャパン

採用企業名

A company where all people are welcome, differences are apprecia

求人ID

1508323

業種

その他（サービス）

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円～経験考慮の上、応相談

更新日

2025年01月20日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

- Daily sales activities to achieve hotel sales targets
- Achieve individual sales goals and maximize profitability
- Support the implementation of sales plans that will increase occupancy, average rate, volume, and event sales
- Review monthly reports and monitor own performance
- Build and maintain relationships with key clients and external stakeholders
- As is typical of Shibuya, a place where personalities and colors intersect, this is a place where people from various backgrounds and multinationals can thrive.
- We have many staff with no experience working in a hotel and those with hotel restaurant backgrounds.
- We aim to create an environment where all staff can work in their way.

- As a cultural center where people from all walks of life and creativity intersect, you will help us provide our guests with unique and unforgettable experiences while continuing to change daily.
 - You will be required to be resourceful in an environment that feels fresh and foreign even though you are in Japan, but you will be able to discover new values and experience the kind of work that creates new trends.
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スキル・資格

- At least five years of experience in the hospitality industry.
 - Extensive familiarity with regional companies and business trends.
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会社説明