

MichaelPage

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Sales Director - Semiconductor

Sales Director - Semiconductor Ind.

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1508307

業種

電気・電子・半導体

雇用形態

正社員

勤務地

神奈川県

給与

1600万円～2500万円

更新日

2024年12月09日 15:32

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Sales Director (Semiconductor Industry) role is pivotal in driving sales growth for a prominent industrial/manufacturing company. The position focuses on securing new business, maintaining client relationships, and achieving sales targets.

Client Details

This organisation is a large-scale entity operating in the semiconductor industry. Well-established in their market, they are renowned for delivering high-quality products and services worldwide, with particular success in the Asia region.

Description

- Drive the growth of sales, securing new business opportunities and fostering existing client relationships.
- Develop and implement effective sales strategies.
- Provide leadership to the sales team, promoting a high-performance culture.
- Manage key customer relationships and participate in closing strategic opportunities.
- Analyse market trends and competitive developments.
- Prepare accurate sales forecasts and reports.
- Work closely with cross-functional teams to improve product offerings and customer experience.
- Ensure adherence to laws, regulations, and ethical business practices.

Job Offer

- Estimated annual salary of up to 22,000,000 JPY
- An opportunity to work in the vibrant city in Japan.
- Join a large and successful semiconductor company with a global footprint.
- Dynamic and supportive company culture.
- Opportunities for personal and professional development.

Take the next step in your career as a Sales Director in the semiconductor industry. We look forward to welcoming you to our team in Japan.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Director should have:

- A strong background in sales within the semiconductor industry.
- Proven ability to develop and implement effective sales strategies.
- Exceptional negotiation and relationship management skills.
- Experience in leading high-performing sales teams.
- Adept knowledge of market trends and customer behaviour in the industrial/manufacturing industry.
- Outstanding communication and presentation skills.

会社説明

This organization is a large-scale entity operating in the semiconductor industry. Well-established in their market, they are renowned for delivering high-quality products and services worldwide, with particular success in the Asia region.