



【1000～1250万円】 Industrial Senior Application Engineer

外資系機械部品メーカーでの募集です。アプリケーションエンジニアのご経験のある...

募集職種

人材紹介会社

株式会社ジェイ エイ シー リクルートメント

採用企業名

外資系機械部品メーカー

求人ID

1507850

業種

機械

会社の種類

外資系企業

雇用形態

正社員

勤務地

大阪府

給与

1000万円～1200万円

勤務時間

09:00～18:00

休日・休暇

【有給休暇】有給休暇は入社時から付与されます 入社7か月目には最低10日以上付与 初年度最大22日 【休日】完全週休二日制 土...

更新日

2025年01月02日 18:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

【求人No NJB2266395】

- ・ Develop and maintain customer (Industrial OEM's Integrators) technical specs for Industrial products portfolio and systems in the geographical area of Japan to maximize sales and drive growth.
- ・ Develop and implement market strategy to expand presence in the market to drive further growth.
- ・ Plan and implement technical assistance to customers to achieve or exceed sales forecasts especially with identified OEMs.

- Take ownership of meeting customer programs
 - Develop and execute tactical and strategic technology plans in support of the overall sales strategy and to meet performance expectations and requirements.
 - Prepare solutions presentations to create product understanding and awareness.
 - Plan and conduct technical seminars to update Distributors Integrators and OEM's on current and new products.
 - Build close relationships with key customers to enhance customer satisfaction and long term business prospects.
 - Prepare technical proposals based on customer needs and expectations ensuring these match capability and offering.
 - Advise and influence customers creating and developing opportunities
 - Provide a variety of reports on an ongoing basis.
 - Administer all phases of the application and engineering process to ensure effective and timely customer service and response.
 - Monitor customer performance versus plan and take corrective actions as needed.
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スキル・資格

【必須条件】

- 5+ years relevant industry experience.
- High level knowledge of industrial range of products and their application
- Experience in Microsoft Office Suite (Word Excel etc.) SAP and other data base systems.
- Excellent analysis and problem solving skills
- Fluent in Japan English (written spoken) .

【歓迎】

- Ability to work with international teams in a global matrix organization.
 - Cooperative and excellent interpersonal skills.
 - Preferred to have Hydraulic system adjustment technician certification
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会社説明

ご紹介時にご案内いたします