



## 【1000～1250万円】 Industrial Senior Application Engineer

外資系機械部品メーカーでの募集です。アプリケーションエンジニアのご経験のある...

### 募集職種

#### 人材紹介会社

株式会社ジェイ エイ シー リクルートメント

#### 採用企業名

外資系機械部品メーカー

#### 求人ID

1507850

#### 業種

機械

#### 会社の種類

外資系企業

#### 雇用形態

正社員

#### 勤務地

大阪府

#### 給与

1000万円～1200万円

#### 勤務時間

09:00～18:00

#### 休日・休暇

【有給休暇】有給休暇は入社時から付与されます 入社7か月目には最低10日以上付与 初年度最大22日 【休日】完全週休二日制 土...

#### 更新日

2025年03月27日 10:01

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

ネイティブ

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

【求人No NJB2266395】

- ・ Develop and maintain customer (Industrial OEM's Integrators) technical specs for Industrial products portfolio and systems in the geographical area of Japan to maximize sales and drive growth.
- ・ Develop and implement market strategy to expand presence in the market to drive further growth.
- ・ Plan and implement technical assistance to customers to achieve or exceed sales forecasts especially with identified OEMs.

- Take ownership of meeting customer programs
  - Develop and execute tactical and strategic technology plans in support of the overall sales strategy and to meet performance expectations and requirements.
  - Prepare solutions presentations to create product understanding and awareness.
  - Plan and conduct technical seminars to update Distributors Integrators and OEM's on current and new products.
  - Build close relationships with key customers to enhance customer satisfaction and long term business prospects.
  - Prepare technical proposals based on customer needs and expectations ensuring these match capability and offering.
  - Advise and influence customers creating and developing opportunities
  - Provide a variety of reports on an ongoing basis.
  - Administer all phases of the application and engineering process to ensure effective and timely customer service and response.
  - Monitor customer performance versus plan and take corrective actions as needed.
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## スキル・資格

### 【必須条件】

- 5+ years relevant industry experience.
- High level knowledge of industrial range of products and their application
- Experience in Microsoft Office Suite (Word Excel etc.) SAP and other data base systems.
- Excellent analysis and problem solving skills
- Fluent in Japan English (written spoken) .

### 【歓迎】

- Ability to work with international teams in a global matrix organization.
  - Cooperative and excellent interpersonal skills.
  - Preferred to have Hydraulic system adjustment technician certification
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## 会社説明

ご紹介時にご案内いたします