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Business Unit Manager

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1507806

業種

機械

雇用形態

正社員

勤務地

神奈川県

給与

1000万円 ~ 1500万円

更新日

2024年12月05日 14:34

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a dedicated and strategic Business Unit Manager (Energy & Power) to steer our sales department towards success, with a focus on sustainable and profitable growth within the industrial industry.

Client Details

Our client is a leading multinational organization in the Industrial sector, with a strong presence in Japan. They are highly reputable for their commitment to quality and innovation, providing top-notch products and services that cater to the energy and power needs of various industries.

Description

- Drive the development and implementation of strategic sales plans.
- Liaise with marketing to create sales campaigns and initiatives.
- Monitor and analyze sales performance metrics.
- Manage a high-performance sales team.
- Suggest and implement improvements in the sales administration process.
- Establish relationships with key industry players.
- Lead and organize training programs to enhance team and sales skills.

- Report on sales results to senior management regularly.

Job Offer

- Opportunities for career growth and professional development.
- A collaborative company culture that values employee input and innovation.
- Permanent role based in Japan

Join the team and be part of the growth story. Apply now to start your exciting journey with us!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Cynthia Marpohn on +81357337159.

スキル・資格

A successful Business Unit Manager (Energy & Power) should have:

- A degree in Electrical/Mechanical Engineering or any related field
- Proven experience in sales management within the industrial/manufacturing sector.
- Strong analytical and negotiation skills.
- Adept knowledge of CRM software and Microsoft Office Suite.
- Strong business acumen with a problem-solving attitude.

会社説明

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