

MichaelPage

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Product Manager for Automotive Business - Up to 13M

Product Manager - Semiconductor - 13M

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1507754

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1400万円

更新日

2024年12月04日 16:04

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Develop and execute business strategies for automotive products, driving revenue and profitability through market intelligence and collaboration with key stakeholders. Lead pricing strategies, ROI analysis, and cross-functional coordination to achieve financial and operational goals.

Client Details

Our client is a leading global player in the automotive electronics sector, recognized for delivering innovative solutions that power the future of mobility. With a focus on excellence and a collaborative culture, the company partners with major OEMs and tier 1 suppliers to shape the automotive industry's advancements.

Description

- Develop and execute GTM strategies with OEMs and tier 1 stakeholders, incorporating their feedback to ensure business success.
- Conduct TAM/SAM/SOM analysis to target revenue, ROI, gross margin, and operating profit for financial growth.
- Create pricing strategies and business models aligned with company goals, value propositions, and competitive benchmarks.
- Lead market intelligence initiatives and product benchmarking to identify opportunities and refine positioning.

- Act as the primary liaison between local teams and global stakeholders to ensure seamless coordination.

Job Offer

- A high-impact role in a fast-evolving industry with significant growth opportunities.
- Work with globally recognized automotive innovators and leaders.
- Competitive compensation package, including travel opportunities and exposure to international markets.
- A collaborative and forward-thinking work environment that fosters professional development.

If you are someone who's motivated by the challenge of driving growth and innovation in the automotive business, then this is the opportunity for you. We encourage you to apply and be a part of our Tokyo team!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Tin Le on +813 6832 8941.

スキル・資格

- Strong background in automotive electronics with deep industry knowledge.
- Proven ability to build relationships and engage effectively with OEMs and tier 1 suppliers.
- Comprehensive understanding of OEM decision-making processes and key influencers.
- Excellent coordination and communication skills.
- Willingness to travel internationally, including to Europe.

会社説明

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