



## PR/086720 | Sales Manager for Actuator Related Parts (m/f/d) (100% Remote)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントドイツ

#### 求人ID

1507563

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

ドイツ

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月03日 10:30

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

An established medium-sized company based in Jena with a history of over 30 years and part of a global group with production sites in Germany, Japan, and the USA is currently looking for a Sales Manager for Actuator related parts (m/f/d).

This company supplies products for drive technology to various industries including machinery, semiconductor, optics, medical technology, aerospace, and many others.

#### JOB RESPONSIBILITIES

- Marketing the products in Germany and Europe
- Acquisition of new customers and development of new markets

- Professional presentation of the company and customer training
- Identification of customer requirements, development of technical solutions, and provision of technical consultations
- Preparation of calculations and offers, and follow-up until contract conclusion
- Scheduling and monitoring of orders
- Participation in trade fairs and exhibitions
- Field sales activities

#### **JOB REQUIREMENTS**

- Willingness to travel; Class B driver's license
- Completed commercial training and several years of experience in sales
- Proficiency in MS Office and other common software applications
- Basic technical understanding is desirable
- Strong customer and service orientation
- Excellent communication skills, negotiation ability, and assertiveness
- Quick comprehension, resilience, and self-initiative
- Fluent German is a must, good command of spoken and written English is beneficial

#### **BENEFITS**

- Company benefits including a company car

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #LI-Remote #countrygermany

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会社説明