



PR/086828 | Sales Representative (Two-Wheeler) in Northern & Eastern Germany - 100% Remote (m/f/d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1507510

業種

その他（商社）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2024年12月03日 10:28

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

The European national two-wheel vehicle distributor who provides multi-international brands of mobility solutions. The company have been expanding business over Europe (Netherlands, Portugal, Belgium, Switzerland, France, and Germany).

KEY REQUIREMENTS

- Experience in sales, business development, or key account management
- Passion for 2-Wheel business
- Fluency in German and English is a must

JOB RESPONSIBILITIES

- Responsible for two-wheel products with a primary focus on B2B (dealers) customers in Northern and Eastern Germany
- Responsible for commercial activities with new and existing clients to develop networks and maximise performance
- Provide products and services advisory as a business partner to help customers (dealers) increase sales and achieve target
- Build and maintain relationships with key decision-makers of new and existing customers, and work closely with them to identify their needs and requirements
- Collaborate with internal team for budget and reports

JOB REQUIREMENTS

- At least 2 years of experience in Sales, Business Development, or Key Account Management
- Experience in the two-wheel or automotive industry will be advantageous
- Hands-on mentality with can-do attitude
- Flexible and willing to travel 80% of work
- Driving license class B
- Eligible to work in Germany

BENEFITS

- 100% Remote work
- 30 days of annual leave
- Performance bonus/commission
- Travelling expenses can be reimbursed
- Company car
- Fuel card
- Laptop and mobile phone are provided
- Remote work with flexible working hours

会社説明