



PR/122594 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1507501

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2024年12月03日 10:22

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About the Client:

Manufacturer and supplier of a complete range of pneumatic conveying components of high quality to various industries with the main focus in the ASEAN region. They have offices and factories in India and Malaysia, and most recent in 2016 in Indonesia

Head office Singapore, moreover Singapore has been supporting this business since 1996 in Cilegon, they have a decent database of customers.

Sales Offices in Thailand, Dubai, Australia and Indonesia

Airlock they manufacture in India, they sell 20% in this market, the rest they sell from America, New Zealand etc.

100% selling locally for this Sales Engineer role, India team will prepare the quotation, so the local sales engineer is to take the lead and pass the quotation to India for them to prepare.

They are the dealer and sole distributor for their brands, they are the principal.

Sales office in Kuningan, Cikarang and Surabaya

Looking for 2 Headcount, Sales Engineer position

Job Description & Requirements:

4-5 years experience, Mid to Senior Position. (Preferably Sales Engineer or related position)

Involved in full Sales process, end to end.

Looking for individual contributor, similar industry if not same.

Technical knowledge is important

The Sales Engineer will aim to penetrate new customers.

3 months training

Direct report to Director & Factory Manager

One Sales Engineer in Surabaya, One in Jakarta.

Active SIM A & C

If they bring more business, then can consider to leasing a car.

2% Commission given to Sales Engineer from new customers if they bring new business

会社説明