



PR/108405 | Officer~ Sr. Officer/AM-Chemical Sales (Solvents/Monomers)

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1507306

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月03日 10:17

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Job Title/Position: AM/ Manager- Chemical Saes (Solvents/Monomers)**

**Preferable Age: 24 ~ 35 years**

**Education: min. Graduate, post-Graduation is an added advantage but not a pre-requisite**

**Work Experience: min. 2~7 years relevant work experience**

**Work Field: Chemical industry (preferably handling petrochemicals and/or chemicals sold in bulk packing like ISO Tanks, bulk charter vessel, etc.)**

**Preferable field of work: Paints/Coatings/Adhesives/Ink industries preferable but not pre-requisite**

#### Job Profile:

- Handle price negotiations with buyers in India and our Overseas principal's
- Visit local customers in India frequently to exchange information
- Take care of local sales supply chain from order conclusion to payment collection
- Support supervisor in preparation of internal reports as and when necessary
- Market Analysis for price trends and targeting untapped market
- Responsible for handling end-to-end sales, from lead generation to closing deals
- Keeping up to date with industry trends

Work Weightage for SALES side (Indian buyer) – 80%

Work Weightage for PURCHASE side (overseas seller) – 20%

Place of Work: Mumbai

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会社説明