



## PR/158320 | Sales &amp; Marketing Executive (Pharmaceutical &amp; Innovators)

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントマレーシア

## 求人ID

1507275

## 業種

医薬品

## 雇用形態

正社員

## 勤務地

マレーシア

## 給与

経験考慮の上、応相談

## 更新日

2024年12月03日 10:13

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Our client, a global pharmaceutical company focused on the development of innovators, with office located at **KL Sentral**, is currently looking for a **Sales & Marketing Executive**. This role will focus on pharmaceutical sales and meanwhile, assist in regional marketing projects and activities.

**Job Description**

- Achieve sales, market share, growth, and product listing targets as set by the company.
- Plan and execute regular visits to engage healthcare professionals (HCPs) at the appropriate frequency, gathering valuable insights from their feedback.
- Organize and implement promotional activities within the assigned territory to drive product awareness and demand.
- Identify, assess, and develop new channels, HCPs, hospitals, or accounts to expand business opportunities.
- Stay updated on the latest medical and clinical knowledge, as well as brand strategies and tactics, through continuous learning.
- Address customer complaints, technical product issues, adverse events, and medical inquiries promptly and professionally.
- Provide support for promotional events, speaker engagements, and the preparation of promotional materials in collaboration with regional marketing activities.

**Requirements**

- Degree holder and above.
  - Min. 2 years of experience in pharmaceutical sales, covering niche market. Preferably with background working in innovators company, targeting hospital channels.
  - Willing to travel outstation (Northern or Southern).
  - Sales driven, a team player, independent, possesses strong communication skills, is empathetic, and customer focused.
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会社説明