



## CR/158325 | Medical Sales Specialist

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1507251

#### 業種

医療機器

#### 雇用形態

契約

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2024年12月03日 10:12

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A prominent medical company is looking for a motivated and results-oriented Medical Sales Specialist to spearhead sales efforts, drive revenue growth, and expand market share in Malaysia.

#### Main Responsibilities of the Medical Sales Specialist role:

- Develop and implement sales strategies and goals.
- Lead sales programs and create marketing initiatives.
- Manage inventory, budgets, and market visits.
- Represent the company at trade meetings and maintain client relationships.
- Direct market research and evaluates new business opportunities.

**Key Requirements:**

- Bachelor's degree in life sciences, business, or a related field.
- Must have at least 5 years of working experience with proven sales track record in Medical industry.
- Experienced in direct sales of medical equipment to government and private hospitals.
- Strong understanding of the procurement process and excellent relationships with KOL in the government health care sector.
- Can work independently and willing to travel.

#LI-JACMY

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会社説明